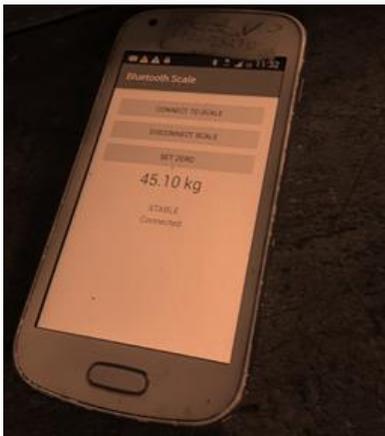


The KNC Voice

From the Farms: Automated field procurement process



Kenya Nut has long supported farmers by purchasing nuts directly from smallholder farms from our buying centers spread across the country. In March 2015 technology was introduced into the field procurement process to make purchasing more convenient, traceable, safe and efficient through the Connected Farmer Application (CFA).

Following numerous lessons on the field, upgrades and strategic partnerships with MPESA the system has greatly changed how we operate and a lot of the manual routines and processes have been eliminated leading to a more seamless, fast and convenient way for our farmers to be serviced.

The most recent upgrade has been the introduction of a digital weighing scale powered by BLUETOOTH, while installing the application there is an option to install the "Bluetooth scale". After installing switch on the phone's Bluetooth and the scale and pair the two devices. When the nuts are weighed information is transmitted to the application and there is no need to input the weight manually. This year we gave out 10 digital scales to each branch (Karatina, Embu, Meru, and Thika) for testing purposes and we are happy with the result. It went further to ensure that on collection and drop off physical proof is attained by adding the signature option where both the driver and the clerk sign before closing the transaction.

With any system/technology, there are tremendous challenges and while we faced them and conquered each and every one of them we are happy and grateful that the new technology was accepted by all, therefore thanks to all the users, Finance and of course the management for making this journey a success. This has allowed us to continuously improve the service levels we offer to our customers 'the

We'd Love to Hear from You!

Email us on:

newsletter@kenyanut.com

MD's Desk



Greetings to my KNC family!
Welcome to the 3rd issue of The KNC Voice.

It's been a wonderful first quarter and we look forward to an even better rest of the year. The country, economy and our organization have started off on a positive note and it is up to us to ensure we sustain this momentum.

This is the best time to begin evaluating where we are versus

Keep watching this space you never know the next technology invasion that will come your way!!

fig 1: – The login page on the web



Fig 2: – The Login Page on phone

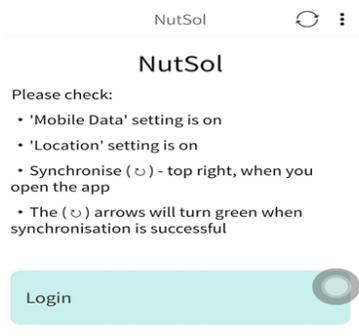


Fig 3: – The Initial Page on Phone Login



where we intended to be. Time to look at ourselves, our colleagues and team members and recognize the good efforts we have made and the areas of improvement.

Remember, the pressure rises the closer we are to achieving our goals so let us keep pushing with consistency, paying attention to all our customers, using our structures, systems, and processes to attain the 2018 VIP.

Did you know?

Wine tourism refers to tourism whose purpose is or includes the tasting, consumption or purchase of wine, often at or near the source. Small, low production regions focus on small, intimate visits with the owner as the host and include walks through the vineyards to help visitors understand the unique qualities of the region.

In Dec 2017 and Feb 2018, Leleshwa hosted its first ever wine tour groups with a plan of making this among our product offerings during the flowering to harvest seasons in the vineyard.

Have a peek at how it all went down....

<https://www.youtube.com/watch?v=KiHYfElaP9c&feature=youtu.be>

Product Watch: Leleshwa sweet white

Leleshwa Sweet White introduced to the market in December 2017 has grown the Leleshwa family to 5 variants. The Kenyan sweet tooth inspired our Sweet White blend of grapes, reminiscent of ripe citrus fruits. It pairs well with light spicy dishes, fruity desserts, and sweet sauces. Serve well-chilled. A new authentically Kenyan taste for any situation, occasion or location. The next time you go shopping or make your wine order remember to check out our new kid in the family of Leleshwa wines and let us know what you think.

Culture Watch: Impact of emotional environment at workplace

Culture Watch: Impact of Emotional Environment in the Workplace
Culture change and organizational culture have in the recent past been the buzzwords around Kenya Nut. As we pay attention to our strategies and performance, it is important to also look at the emotional culture and environment we are creating as we work. To determine emotional environment and its contagious nature we need to ask questions like;

“What words would you use to describe the emotional climate that exists in Kenya Nut?”

“What words would you use to describe the leadership in Kenya Nut?”

“If you are in a leadership position, how would your staff and colleagues describe you? How would you hope they described you?”

“Do you enjoy interacting with the people with whom you work?”

“If you could leave your job immediately, would you do so?”

Follow the link below for a fascinating TEDx Talk on “Are Emotions Contagious in the Workplace?” <https://youtu.be/Le9Isb03RY8>





From Left to Right: Sarah, Dan, Nancy, Ezekiel

Our people : *New to the family...*

SARAH

Fun Fact – an extrovert with lots of energy that I like to spend on social activities... I love music and dancing. I make friends easily and spread some cheer around people I am comfortable with!

Guilty pleasure – Chocolate and wine, worth some few calories every once in a while

Something I love about KNC – Prayer as part of the organization’s culture; I bet that is what makes KNC staff very warm and great to work with. The spirit is fantastic.

DAN

Fun fact: Sense of humor. I enjoy seeing people laugh. I’m loyal and easy-going. My day is brightened by each smile caused by me.

Guilty pleasure: Watching music videos. Bongo music.

Something I love about KNC: KNC is one of a kind. I love KNC’s management model of letting its staff be on self-drive. You set your own objectives, strive to achieve them then account for the outcome.

NANCY

Fun Fact: Love traveling, swimming, making friends, helping the needy, guiding and counseling people.

Something I love about KNC: Professionalism, self-motivated people, friendly working environment, working with people who have diverse backgrounds, systems that have been put in place

DAN

Fun Fact: This is a hard one.... I think my extrovert nature is the fun thing about me... But I had a little bit of both...Introvert works big time at times...

Guilty Pleasure: I think I really really like black comedy. These are the guys that make life all simpler and give us reasons to laugh... And of course bits of inspirational speeches and political chats...

Something I love about KNC: Well I love the high-performance culture and global nature that KNC exposes you to. It keeps you on toes. And most importantly is the fact we all stick together as a family through the rush

Family Album





Wellness talk and voluntary medical check-up at macadam factory



KNC women at work. #pressforprogress



KNC executive team "power talk leadership" training



Non-monetary recognition for top performing security team members.

